

Global Sales, Learning & Business Development Senior Executive Based in Vietnam

ITD World (Institute of Training and Development) is a leading multinational provider of management training, talent and leadership development programs, professional certification, coaching, mentoring, mega events and conferences globally. We seek high performers for the above positions based in any of our countries of operation.

Job Scope and Career Path

Responsible for managing and executing the sales, training, customer relationship and business development function and strategies at ITD World Vietnam to ensure the attainment of the bottom-line goals.

This job leads you to the position of Sales, Learning & Business Development Director.

Attractive salary, reward, incentive, profit sharing and personal development package would be offered.

Key Criteria

- A competent high performer with proven experience and track record in related areas with successful work accomplishment.
 - Bachelor degree or a higher qualification in related fields.
 - Excellent leadership abilities and command of English language, good influencing and persuasive communication skills.
 - Uncompromising integrity, humility with high levels of commitment to the job and goal attainment.
 - A strong interest and passion in the knowledge, learning and HRD industry.
 - A team player with high EQ, self motivated, positive, creative and innovative.
 - A person that has strong high level corporate networks and influential contacts would have the added advantage.
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Remuneration and benefits will be based on individual capability and potential. Applicants must state current and expected salary. Kindly provide full resume, photograph and contact details within 5 days of receipt of this notification.

Pls. forward application to HR Director, ITD World Vietnam by email to:

itdhrhcmc@itdworld.com

Institute of Training and Development (ITD World)

Website: www.itdworld.com

Only short listed candidates will be notified. Kindly circulate this notice to other people who might benefit from this golden opportunity

A Brief Profile of
ITD WORLD

Your Global Coaching & Leadership Development Partner

Mission

Transforming leaders and changing the world for the better

Vision

The #1 global leadership development expert

Core Values (LISTEN)

Love, Innovation, Synergy, Trust, Excellence and Nurture

Competitive Advantage Statement

ITD World is an ISO certified & award winning Multinational Corporation that provides the world's best leadership development solutions to leading global organizations. We offer comprehensive & innovative solutions that produce superior results.

Core Activities & Resources

Talent and Leadership Development; Corporate Training and Consulting; Professional Competency Certification; Mega Events and Seminars; Coaches, Mentors and Speakers Bureau; Community Services and Campaigns. Over 238 world-class programs and more than 100 dedicated mega gurus, top international resource persons, trainers, speakers, coaches and consultants from around the world.

Exclusive Mega Gurus

Dr. Marshall Goldsmith, Dr. John C. Maxwell, Dr. William Rothwell, Dr. Jack Canfield, Dr. Peter Chee, Brian Tracy, Robert Tucker, Thomas G. Crane.

Quality Certification, Awards & Publications

ISO 9001:2008 Certification for Global Provision of Training and Development. Winner of the *ARTDO International HRD Excellence Award* in recognition for outstanding contribution to international Human Resource Development and bestowed the Brand Laureate International Award for the Best Brand in Training. Cutting edge books coauthored with the world's Top Mega Gurus- "Coaching for Breakthrough Success," "12 Disciplines of Leadership Excellence" and "Becoming an Effective Mentoring Leader," "Leader's Daily Role in Talent Management," "Power Speaking."

Clients Include

Intel, IBM, United Nations Missions, American Embassy, Agilent, Dell, Motorola, Nike, First Solar, Accenture, Citibank, Central Bank of Malaysia & Philippines, DHL, Ericsson, OSRAM, Infineon, Siemens, B Braun, Bosch, Schneider, Saint Gobain, Toyota, Ajinomoto, Samsung Vina, Singapore Press Holdings, Capitaland, PT Telkom, Siam Cement Group, CP Group, BaoViet, Sacombank, PetroVietnam, Petron, SM Supermalls, Thai Airways, Philippine Airlines, Shangri-La Hotels, Six Senses Resort, Sheraton, Prudential, AIA, GSK, MSD, Bayer, Johnson & Johnson, Unilever, Nestle.

www.itdworld.com